

Top 10 Dropshipping Softwares

Top 10 Dropshipping Software



Introduction

Dropshipping softwares integrates directly with e-commerce platforms enabling online retailers to seamlessly list products for sale in their store without purchasing any inventory in advance. But their primary goal is to automate the processes involved in establishing and maintaining a relationship between a shipping agent and an eCommerce business that looks to outsource its shipping and warehousing needs.

Such softwares offer customers a seamless front-end shopping experience while helping the retailer with minimal setups, seamless integrations, and a simplified back-end experience.

To be included in the Drop Shipping category, a software must:

- Connect businesses to dropshipping suppliers
- Integrate with various e-commerce solutions
- Provide order tracking for both the customer and the business
- Allow businesses to adjust pricing manually or automatically.

Let us help you find the right software for your business from hundreds of thousands out there and compare features and reviews.

Orderhive

Software description

Orderhive is best known for its industry-leading, simple yet powerful inventory and order management solutions for online retailers. Orderhive syncs information between suppliers, warehouses, and your system to provide a seamless dropshipping experience. It integrates channels such as Shopify, Amazon, eBay, BigCommerce, WooCommerce, QuickBooks Online, Etsy, and many more to automate inventory control. Besides providing an enriched inventory management experience, Orderhive also offers a great "ZERO Inventory" drop shipping and a partial inventory dropshipping experience. Orderhive's robust Dropshipping software features Auto Order sync and Email Order capabilities that sync your account information with your preferred dropshipper or supplier while also enabling you to send purchase order requisitions through emails or PDFs. Sellers also receive e-mail notifications once POs are sent or en route. Orderhive features inventory automation, allowing you to manage inventory across multiple warehouses and locations seamlessly. Within one centralized cloud-based interface, you get access to real-time analytics, business reports and gauge which channel generates maximum revenue quickly.

Details

Founded in - Founded in 2015

Country - Located in the United States

Website - www.orderhive.com

Free Demo - Yes

Deployment -

- ✓ - Web-Based, Cloud, SaaS
- ✓ - iPhone / iPad
- ✓ - Android

G2 - 3.7/5 (20 reviews)

Capterra - 4.4/5 (198 reviews)

Goodfirms -4.03/5 (33 reviews)

Significant features

- Dropshipping Services
- Inventory control
- Supplier Management
- Ecommerce Integration
- Channel Management
- Order Fulfillment
- Order Processing
- Pricing Optimization
- Product Information Management
- Real-Time Reporting
- Returns Management
- Reorder Management
- Reporting/Analytics

Pros

- You can track each and every order in a detailed manner.
- Easy to use UI
- Easy to automate processes, even the rather complicated ones.

Cons

- Sometimes some orders are missing and become difficult to retrieve.
- Some features missing because of disabled admin access
- Frequently asking to change passwords.
- Trivial problems with analytical tools, Customized reports are complicated to read.

Yakkyofy

Software description

Yakkyofy integrates directly with Shopify and WooCommerce stores allowing you to automate the entire order fulfillment process. They also boast free unlimited order fulfillment while charging no storage fees. Apart from that, you can customize your products and packaging while availing the benefits of free product sourcing and free multiple store management. It boasts powerful tools such as a multi-store dashboard, fast shipping, and real-time stock updates with a virtual warehouse. Yakkofy allows you to ship to 100 countries and promises to ship products within the USA or most parts of the UK in 3-8 days and within 12 days to 30 other countries.

Details

Founded in - Founded in 2016

Country - Located in Italy

Website - www.yakkyofy.com

Free Demo - N/A

Platform - Web-Based, Cloud, SaaS

G2 - 4.1/5 (8 reviews)

Capterra - 4.8/5 (32 reviews)

Goodfirms - N/A

Significant features

- Dropshipping Services
- Order Management
- Pricing Optimization
- Product Information Management
- Reporting/Analytics
- Shipment Tracking

- Shipment Tracking

Pros

- An easy-to-use, attractive platform, where you can choose quality products
- Allow you to put your logo on items doing wholesale, enabling you to dropship but with the benefits of a private label.
- Good customer service.

Cons

- Limited possibilities to select quotations - no way of deleting previously linked shops.
- New design and the lack of import guidance makes it difficult to navigate.
- A lack of sporting goods on the page

Oberlo

Software description

Oberlo is a dropshipping app that lets you find products, import them directly into your Shopify store, and ship them to your customers through a centralized dashboard. This dropshipping app enables businesses to get verified sellers onboard, manage bulk orders while making a data-driven decision based on its precise analytical tools and product statistics. Oberlo's technology-driven tools enable you to take control over orders using virtual inventories and sales reports. Oberlo's ePacket shipping promises delivery within 12-20 days.

Details

Country - Located in Germany

Website - www.oberlo.com/

Deployment - Web-Based, Cloud, SaaS

G2 - 4.4/5 (32 reviews)

Capterra - 4.8/5 (11 reviews)

Goodfirms - N/A

Significant features

- Dropshipping Services
- Order Management
- Pricing Optimization
- Product Information Management
- Reporting/Analytics
- Shipment Tracking

Pros

- Has a wide range of products and suppliers.
- It offers a free course to learn dropshipping.
- It has lots of good tools for generating meaningful and attractive names for business.

Cons

- Cannot track the shipments and delivery time of orders.
- Offers no possibility to work on a standalone website.
- Its chat support is a little slow or poor.
- Oberlo offers only one integration is with Shopify and it offers no other integration.

Spocket

Software description

Using Machine Learning, Spocket is revolutionizing the dropshipping marketing and the world of eCommerce by vetting US and EU suppliers. This allows customers to get their products fast with consistent quality and world-class support and aids online retailers in competing with Amazon by removing the need to hold inventory. Spocket empowers over 50,000 entrepreneurs spread across multiple continents to launch and scale their online stores with a wide array of US and EU products to sell.

Details

Country - Located in Canada

Website - www.spocket.co

Free Demo - Yes

Deployment - Web-Based, Cloud, SaaS

G2 - 4.5/5 (53 reviews)

Capterra - 4/5 (5 reviews)

Goodfirms - N/A

Significant features

- Dropshipping Services
- Order Management
- Product Information Management
- Sourcing Management
- Supplier Management
- eCommerce Integration

Pros

- Easy to use and simple to navigate
- Quick delivery time
- Available products are of high quality and importing them to the store is easy and seamless.

Cons

- Variety of products and correspondingly available quantities are very limited, it may be a problem for online store inventory.
- It offers only offers 25 products for its basic plan, which might not be enough for most starters.
- The user interface is a little slow, and it does not allow you to auto-fill anything.

Wholesale2B

Software description

This software boasts a catalog of 1 Million Dropship Products with great profits. Wholesale2B can be synced with eBay, Amazon, Shopify, WooCommerce, BigCommerce, and many other stores. It provides dropshipping automation solutions helping retailers manage order fulfillment, returns, product sourcing or listings. Using this software you can either create a new store or use your existing one loaded with products, fulfil orders automatically, sync inventory and price changes, add new products or remove discontinued ones keeping your store updated. It also enables the retailer to download products & images in CSV files.

Details

Country - Located in the United States

Website - www.wholesale2b.com

Free Demo - No

Deployment - Web-Based, Cloud, SaaS

G2 - N/A

Capterra - 2/5 (1 reviews)

Goodfirms - N/A

Significant features

- Dropshipping Services
- Order Management
- Product Information Management
- eCommerce Integration

Pros

- Provides access to a lot of products.
- Timely and fast support

Cons

- Most of these products are not wholesale prices.
- There is a hidden 3% cost for 2B to process your order.
- The app does not push tracking for orders in shopify; you get notified of each order's tracking through email by logging.

Modalyst

Software description

Modalyst is a dropshipping app providing automation solutions for online retail stores and a cross-channel platform for managing suppliers, import products, track digital inventories, and process payments on a unified platform. Its automation solutions help

manage buyers, purchase orders, inventories, product listings, pricing, reporting, and more in real-time. Modalyst helps online businesses find dropship suppliers from the US and UK.

Details

Founded in - Founded in 2012

Country - Located in the United States

Website - www.modalyst.co

Free Demo - Yes

Deployment - Web-Based, Cloud, SaaS

G2 - 4.5/5 (53 reviews)

Capterra - 4/5 (5 reviews)

Goodfirms - N/A

Significant features

- Dropshipping Services
- Order Management
- Product Information Management
- Shipment Tracking
- Supplier Management
- eCommerce Integration

Pros

- Variety of products offered by diverse suppliers
- Integration to Shopify store ie easy and seamless

Cons

- Bad customer support
- Slow site and multiple maintenance breaks

Ecomdash

Software description

Ecomdash is an eCommerce inventory management solution and order fulfillment platform, designed with tools to accurately track and optimize eCommerce inventory management giving the user the option of managing all online sales channels via the one application. It is designed especially for small to mid-sized multi-channel online retailers where users can automatically sync inventory levels across all channels and customize their inventory rules for each channel. Ecomdash integrates with Amazon and eBay and also with major ecommerce shopping cart services, such as Magento and Shopify. It involves no contracts, no revenue sharing, and all features are available at all tiers.

Details

Founded in - Founded in 2013

Country - Located in the United States

Website - www.ecomdash.com

Deployment - Web-Based, Cloud, SaaS

G2 - 3.1/5 (12 reviews)

Capterra - 3.8/5 (98 reviews)

Goodfirms - 3.5/5 (2 reviews)

Significant features

- Order entry (OE)
- Inventory Optimization

- Supplier Management
- Cost Tracking
- Search / Filter
- Pricing Management

Pros

- Cheap or pocket friendly
- Easy to set up with all features available at even the lower tiers of pricing.
- Able to track Shopify, Amazon, Esty, and eBay all from a single interface and all issues are handled quickly

Cons

- Not many integrations available
- Software is extremely slow.
- Incorrect migration of description when listing products is an issue.

Dicentral

Software description

For nearly two decades, DiCentral's dropshipping platform has enabled retailers to exchange direct-to-consumer orders, inventory and fulfillment data with their dropship vendors. DiCentral's EDI for dropship ensures that you have complete control over e-commerce integration, vendor outreach and visibility of order fulfillment performance and brand management. This helps the retailer deliver solid customer experience and accurate, on-time shipments every time.

Details

Country - Located in the United States

Website - www.dicentral.com

Deployment -

- ✓ - Installed (Windows)
- ✓ - Web-Based, Cloud, SaaS

G2 - 4/5 (112 reviews)

Capterra - 4.2/5 (261 reviews)

Goodfirms - N/A

Significant features

- Catalog Management
- Order Tracking
- Order Fulfillment
- Recurring Orders
- Returns Management
- Special Order Management
- Reporting/Analytics

Pros

- Very user friendly.
- Good customer support
- Very efficient and saves time.

Cons

- Pricing not very suitable for small businesses
- Does not work with mac desktops.

DSCO

Software description

DSCO was founded on this simple idea that the world doesn't need more inventory. It needs more access and visibility to inventory between retail stores, distribution centers, 3PLs, manufacturers etc. They have been implementing this vision for the past 9 years

in the dropshipping industry by developing a distributed inventory platform that can connect any source of inventory to any demand channel. This enables retailers and businesses to streamline sharing and selling of inventories It has been designed to help large retailers, suppliers and brands with data mapping, order & shipping routing, multi-line order handling, shipment tracking, and more.

Details

Country - Located in the United States

Website - www.dsco.io

Free Demo - No

Deployment - Web-Based, Cloud, SaaS

G2 - 4.1/5 (32 reviews)

Capterra - N/A

Goodfirms - N/A

Significant features

- Dropshipping Services
- Order Management
- Pricing Optimization
- Reporting/Analytics
- Shipment Tracking

Pros

- Ease of use and simplicity. Simple menus and procedures.
- Good customer support service

Cons

- Unable to delete inventory items, only hide them. This leads to a complicated excel spreadsheets.
- Makes frequent updates to it's software, resulting in some order fulfilment problems

AliDropship Plugin

Software description

AliDropship is an all-in-one wordpress solution for AliExpress dropshipping that helps businesses build custom products, manage inventory, create SEO optimized content, track orders, pricing automation and much more. If you don't have your own AliExpress dropshipping store, the plugin offers all the features you'll need to build one or you can custom order it from them. They don't limit the number of products you can have in your store or the monthly sales you can get. You get to have complete control over your store and keep all the profits generated from it.

Details

Country - Located in the United States

Website - www.alidropship.com

Free Demo - No

Deployment - Web-Based, Cloud, SaaS

G2 - 4.9/5 (4 reviews)

Capterra - 4.8/5 (32 reviews)

Goodfirms - N/A

Significant features

- Dropshipping Services
- Order Management
- Pricing Optimization
- Product Information Management
- Reporting/Analytics
- Shipment Tracking

Pros

- Easy to import and customize products
- Guide on how to start with dropshipping. It provides the users a forum, an active community where you can get help, ask questions and see other users' experience.

Cons

- Does not include marketplaces like Amazon and Ebay